



R E S O U R C E S   T H A T   W O R K

ABN 20 122 652 037

# CAPABILITY STATEMENT

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ResCo Services Pty Ltd provides the following products and services:

- Coal mine operations and maintenance including coal cutting, excavation, drivage, conveyor relocation and ancillary services to open-cut and underground mines in NSW and Qld including longwall equipment recovery and relocation, installation of strata supports, injection of polyurethane and installation of roof bolts
- Metalliferous mine operations and maintenance including underground and open cut equipment installation and maintenance
- Mechanical, electrical and hydraulic services for the workshop repairs of open-cut and underground mining machinery
- Consumables through distribution agreements with manufacturers and through the limited manufacture of critical spares in-house

ResCo is a private-equity backed business, formed in 2007 to consolidate a number of smaller companies servicing the mining sector in Australia. The plan is to grow ResCo to a \$400m @10% EBIT operation over the next three years, through acquisition and organic growth. ResCo will either provide direct access or sub-contract most elements along the engineering and services sections of the Mining Value Chain.

## The Market

The resources sector has enjoyed increased investment over the last few years particularly as coal, minerals and oil prices have risen in price. The amount of work being undertaken in the sector is enormous – there are currently more than 260 infrastructure projects being developed in Australia worth more than \$30B and there are not enough companies in Australia to develop and maintain these projects over their total lifespan. With such investment in the sector, ResCo Services will be well-positioned to expand and become a major operations and maintenance service provider in the Australian resources sector.

## Products and Services Offered

The products and services offered by the company include: contract operations, repairs, maintenance, spares, major equipment upgrades and rebuilds of coal and Metalliferous mining equipment (electrical, mechanical and hydraulic). With the expected shortage of approximately 70,000 miners in Australia over the next decade, ResCo also plan to develop a training centre for mining operations and support services



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in the Hunter Valley of NSW. Memorandums of Understanding with suitable partners have already been finalised.

Major equipment to be serviced includes draglines, shuttle cars, continuous miners, mine haul vehicles, mine excavation vehicles, drill rigs and hydraulic roof supports. ResCo will also provide innovative financing arrangements to mines to ensure equipment remains in excellent condition, thus reducing maintenance costs for clients.

## Why use ResCo?

ResCo is a company committed to Workers Capital and as such, is able to attract and retain the most valuable resource in the mining sector today – labour. Without the appropriate labour resources, mining projects are not able to be completed on time or within budget.

ResCo also holds significant intellectual property in the form of proprietary mechanical and hydraulic equipment used to maintain major mining plant, tied distribution arrangements with major suppliers providing fast access to critical spares and consumables, well developed and proven HSEQ systems that minimise risks for personnel, plant and equipment, and significant management experience – people who have enviable reputations in sourcing, acquiring and integrating businesses to increase shareholder value.

## Geography

ResCo will have workshops and offices in the

- Hunter Valley of NSW, centrally located to most major coal mines
- Mackay in Queensland, proximate to the Bowen Basin coal mines
- Newcastle, close to one of Australia's largest ports
- Perth, servicing the Metalliferous mines of WA
- Malaysia, servicing the SE Asian region

## The Board

The Board of ResCo constitutes:

- John Maitland, the ex- General Secretary of the CFMEU
- Craig Ransley, the founder of Tesa Group (now part of Skilled Ltd)
- Andrew Poole, the ex-CFO of Bradken Ltd; and
- James Stevenson, a senior lawyer for Sparke-Helmore Lawyers.

## Further Information

For further information on ResCo, contact Craig Ransley, Managing Director on 0419 873 027.